

# MEMBERSHIP BROCHURE 2023 - 2024

#### JOIN IRELAND'S NATIONAL CYBER SECURITY CLUSTER

Cyber Ireland is the national cyber security cluster organisation. We are an industry-led body, with the support of academia and government, focused on addressing the needs and challenges of the cyber security sector in Ireland.

We aim to enhance the Innovation, Growth and Competitiveness of the companies and organisations which are part of the cluster.

#### BACKED BY INDUSTRY, KNOWLEDGE PROVIDERS & GOVERNMENT

Our <u>Cluster Advisory Board</u> comprises of eight industry representatives, three from academia and three from government. We are backed by the Irish Government through the National Cyber Security Center, Enterprise Ireland and IDA Ireland. The cluster is hosted at Munster Technological University



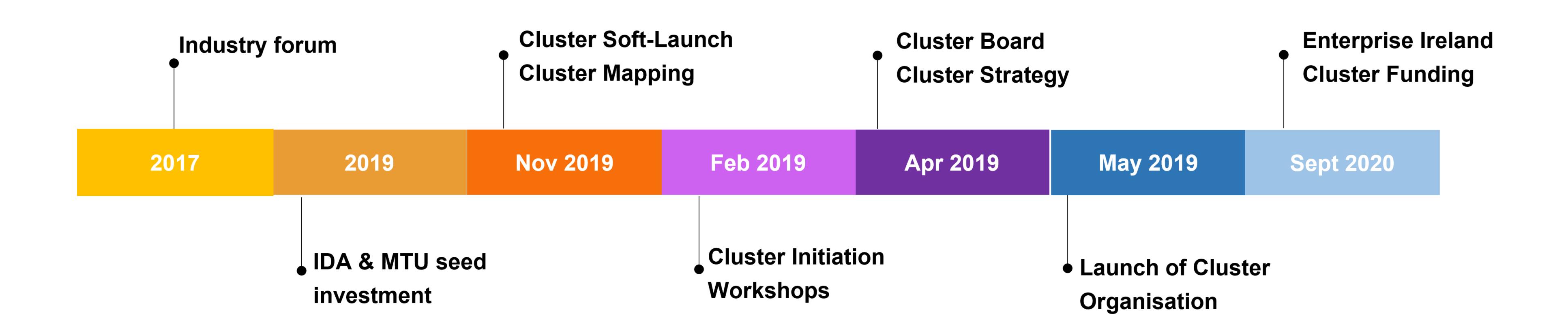






#### CLUSTER DEVELOPMENT

An industry forum was held in April 2017 to address the cyber security skills shortage. During this meeting a recommendation was made by industry to establish a cyber security representative body to coordinate the cyber security ecosystem at a national level, address common challenges and realise our **Cyber Potential**.



# State of the Cyber Security Sector Report (2022 Edition)



#### Cybersecurity Offices: Hotspot Map

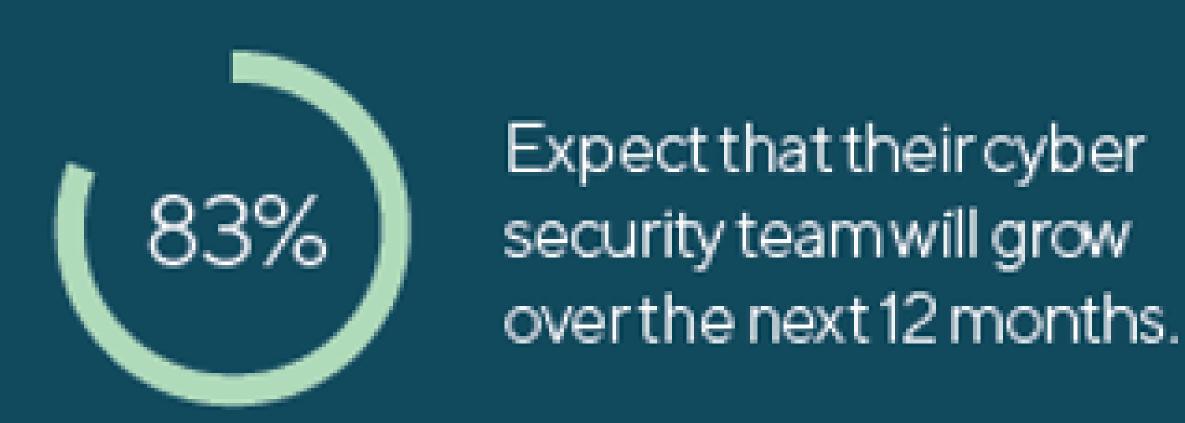


# The Future

#### GROWTH PROJECTIONS BY 2030

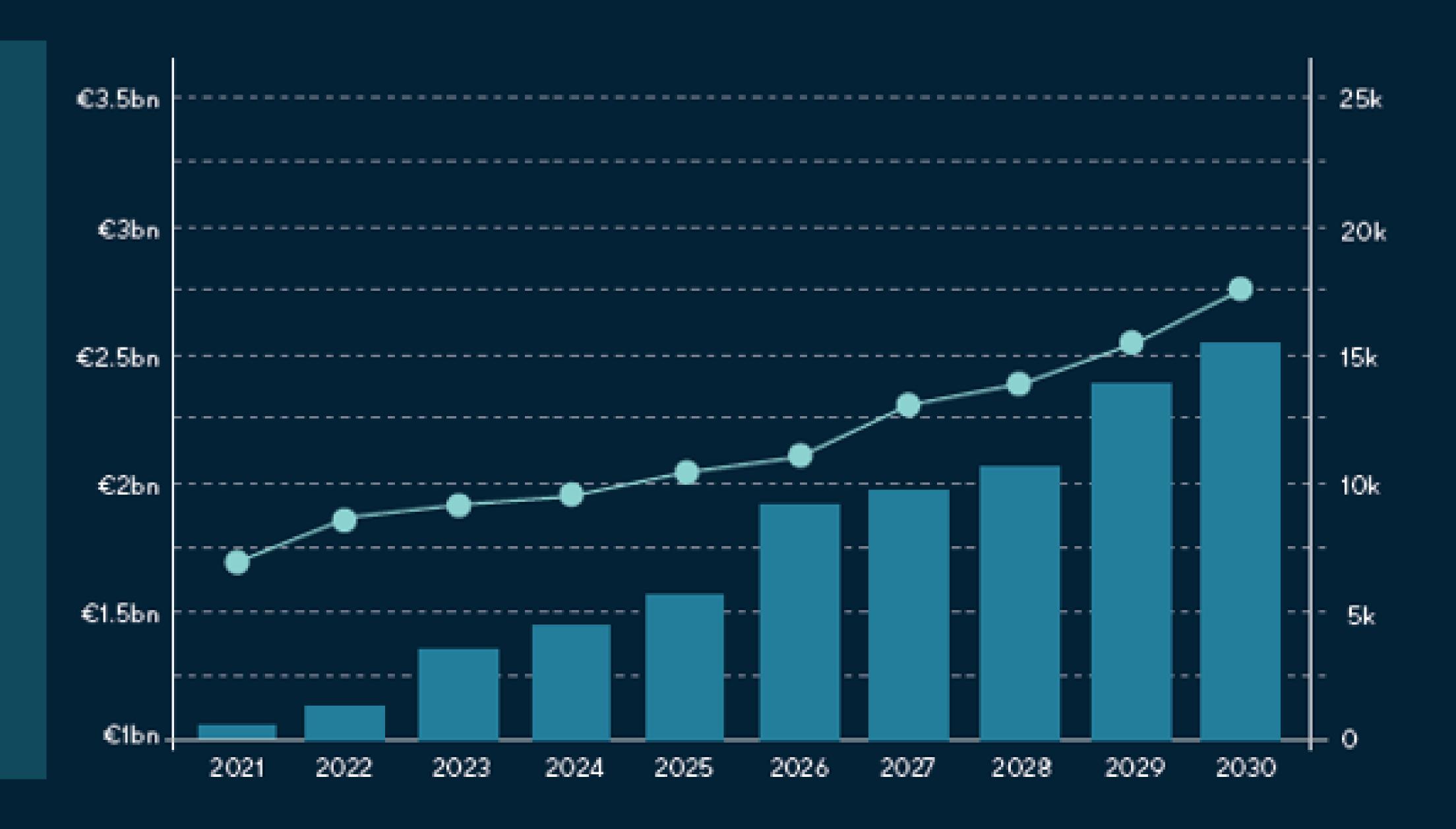




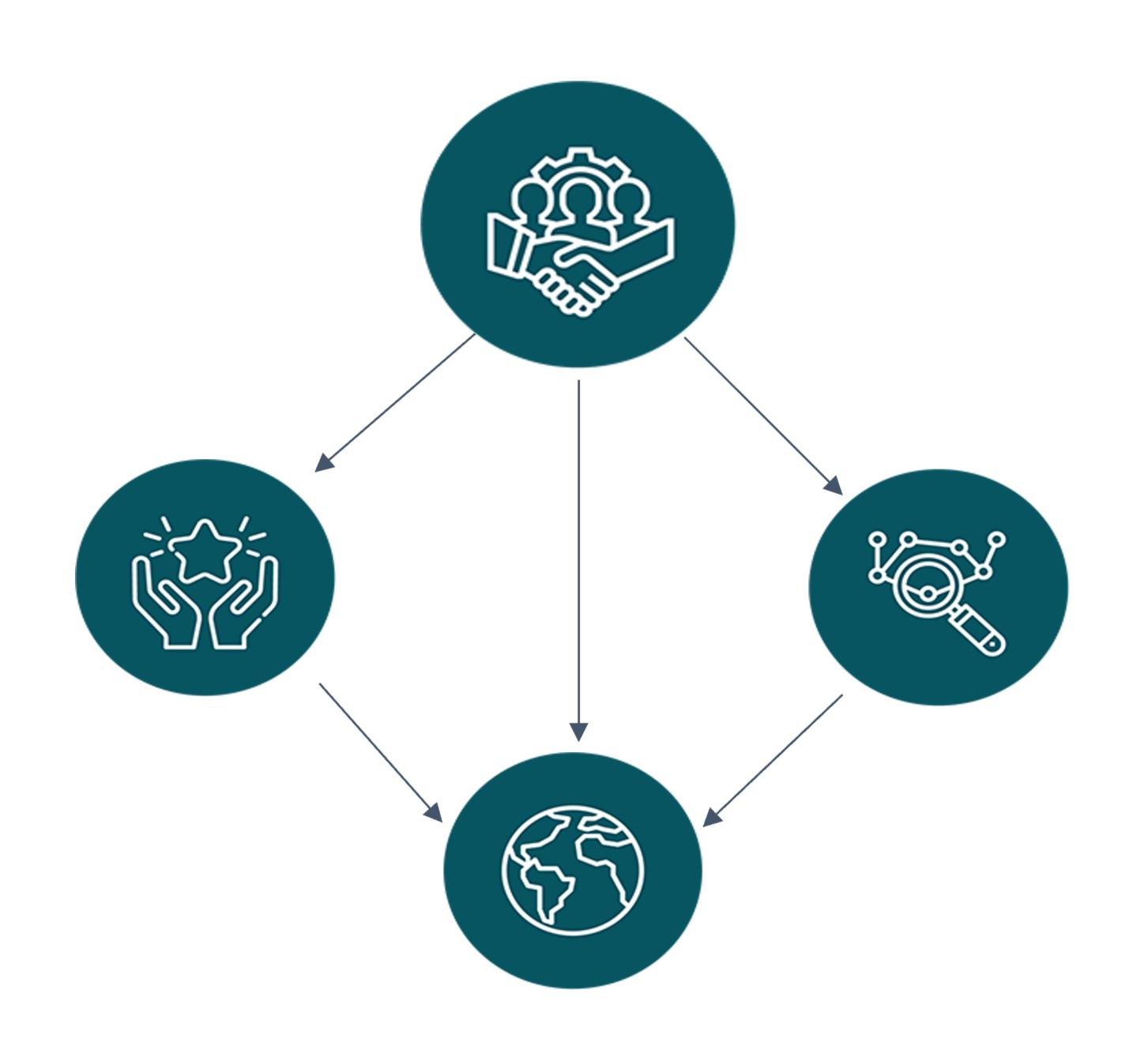




Expect that this growth will occur at a rate of 25% or higher.



#### CYBER IRELAND VALUE PROPOSITION



**Building the Community:** We bring the cyber security cluster together to facilitate networking, knowledge sharing and collaboration.

**Promotion:** We provide strong national branding and international promotion of the cluster.

**Talent & Skills:** We support a sustainable supply of cyber security talent to meet current and future industry demands and needs.

Research & Innovation: We enhance cyber security research and innovation between industry and knowledge providers.

**Grow & Export:** We increased international competitiveness to support a domestic cyber security sector of start-ups and SME's and grow foreign direct investment (FDI).

**Advocate:** We provide a collective voice to represent the cyber security ecosystem in Ireland and advocate on its behalf at a national level, working with government partners.

#### BUILDING THE COMMUNITY

Cyber Ireland has over 160 member organisations, including start-ups and SMEs, MNCs, leading academic institutes and training providers, and government partners.

Membership gives you access to our network of key players in Ireland's cyber security ecosystem.

Only members can attend Cyber Ireland events, join our Regional Chapter Meetings and Special Interest Groups.

In 2022 we hosted 12 events (6 in-person and 6 online) events, with over 500 attendees. See our **Events Calendar**.



#### National Conference

The Cyber Ireland National Conference (CINC) provides a unique opportunity each year to bring the Irish cyber security community together across industry, academia and government.

The conference is organised by our members, for the members, with industry-focused content throughout the sessions and networking opportunities to facilitate cooperation and collaboration.

CINC 2022 was hosted in Cork with over 300 attendees from 100 organisations across the cluster.

- 80% of attendees were from industry,
- 12% government agencies, and
- 8% knowledge providers, with the majority describing their role as Senior-Level.

See the <u>Conference Website</u>



# WORKING GROUPS



**Domestic SME Committee:** Aims to drive the development of the domestic cyber security start-ups & SMEs by identifying common challenges and collaborating on our shared opportunity.

**Regional Chapters:** Provide a forum for the cyber security community to come together and link with Cyber Ireland's national activities.

- South Chapter
- North-West Chapter
- West Chapter
- Dublin Chapter

Special Interest Groups (SIGs): forums where our members come together and explore an area of interest or specific technology area.

- CISO Forum
- Operational Technology Security (OT Sec)

#### TALENT & SKILLS

Building a strong pipeline of talent from schools to universities to industry with our partners.

- Access Skills Data from our Skills & Job Vacancy Analysis
- Advertise your open cyber roles on our <u>Jobs Board</u>
- <u>Course Finder</u> Access our Education & Training Partners and view over 70 relevant cyber-security courses
- Access €8m funded <u>Cyber-Skills Project</u> to develop new courses for industry skill needs.
- <u>Cyber Careers Dashboard</u> promotes cyber careers & pathways to professionals and young students
- Support our <u>Cyber Security Academy</u> for Secondary School Students





### RESEARCH & INNOVATION

Create a cyber security ecosystem with a national research centre focused on enterprise.

- <u>Funding Portal</u> We identify National R&D Funding for cyber security
- Provide access to EU Funding for cyber capacity building and R&D
- Matchmake industry with academic R&D partners
- Aim to establish a National Cyber Security R&D Centre



#### GROW & EXPORT

Working with our partners Enterprise Ireland and IDA Ireland to support a start-up ecosystem, grow exports and attract FDI

- Join our dedicated SME Committee
- Supports for Start-ups & Access to Investors
- Access the Global EPIC Soft Landing Programme
- SME Internationalisation & Trade Missions
- Connect withe Europe Member of ECSO
- Connecting SMEs with MNCS
- FDI Growth & Attraction



## ADVOCACY

We work closely with our partners in government and national policy makers to represent the cyber security cluster and advocate for their needs.

- Ireland's first State of the Cyber Security Sector Report
- Achieving Our Cyber Potential 2030 Position Paper
- Inputting on Ireland's National Cyber Security Strategy
- Working with government on inclusive & impactful public procurement opportunities



# PROMOTION & BRANDING

Membership of the cluster demonstrates you are an active member of the cyber security cluster, while Membership promotes your brand:

- Your Logo on our Membership Page & Ecosystem Map
- Publicise your events on our Events Calendar
- Call for Speakers Speak at events, Chapters and Special Interest Group Meet-ups
- Advertising & Sponsorship packages available
- Show you are an active member of the Irish Cyber Security
   Community with our Member's Badge



#### WHO CAN JOIN?



Membership is open to companies and organisations (not individuals) which are deemed to provide cyber security products and/or services, whether internally or externally, or play an important role in Ireland's cyber security sector, including government agencies and knowledge providers.

Organisations must have operations, or be registered, in Ireland.

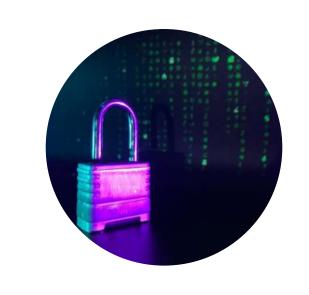
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#### The List of Cyber Security Operations Include:

- Managed security service provision (MSSP) and advisory services
- Risk, compliance, and fraud
- Securing applications, networks, and cloud environments
- Operational technology, security, and connected devices
- Threat intelligence, monitoring, detection, and analysis
- Identification, authentication, and access control
- Other firms cyber security recruitment, firms developing security solutions for internal use only, firms securing systems internally, or those with teams dedicated to trust and safety of end-user data (e.g. social media firms)









#### HOW TO JOIN

To join Cyber Ireland register your membership online <u>here</u>.

The membership year runs from **1st June to 31st May,** regardless of the month membership was formalised.

The membership fee is calculated on the **overall employment of your organisation** – for all operations and global headcount.

#### MEMBERSHIP CATEGORIES

Micro Enterprise (<10): €250

Small-size Company (10 - 49): €500

Medium-size Company (50 - 249): €1000

Large Company/MNC (>250): €2000

Knowledge Provider: €750

Government Body or NGO: FREE

VAT IS NOT APPLICABLE TO MEMBERSHIP

